

Des Moines Area Association of Realtors®
Current Des Moines-Area Real Estate Market Statistics – Residential
Updated through September 2012

Current Des Moines-area market* statistics:

	Contract Written	Contract Closed	Avg. Sale Price	Median Sale Price	Days on Market	Active Listings
Sept 2012	722	714	\$177,394	\$153,250	103	4,371
Aug 2012	897	919	\$172,839	\$161,000	98	4,536
Sept 2011	700	763	\$170,682	\$148,900	105	5,375

*Primary area served by DMAAR includes Dallas, Polk, and Warren Counties

<u>Financing</u>	<u>Total Units</u>
Cash	142
Conventional	387
FHA	147
VA	24
Assumption	0
Lease	0
FHMA	5
Other	9

About the Des Moines Area Association of Realtors®:

Founded in 1911, the Des Moines Area Association of Realtors® is the voice for real estate in the Des Moines area, elevating the professional services of our members as they meet the needs of their customers and our community.

Note: the above statistics are current through September 8th and change as additional information is entered into the MLS database.

Please contact the following for follow-up information:

Ken Clark, President	224-8614
Larry Pickering, 1st Vice President	453-6506
Scott Wendt, 2 nd Vice President	274-8570
Robin Polder, Treasurer	279-6700

NAR Residential Home Sales Report

NATIONAL ASSOCIATION OF REALTORS Real Estate Trend Indicator

Board: Des Moines Area Association of REALTORS
State: Iowa

Date: 10/08/12

Single Family Sales This Month

<u>Price Class</u>	<u>< 2 Beds</u>	<u>3 Beds</u>	<u>> 4 Beds</u>	<u>Condo/Twnhm</u>	<u>Total Units</u>
\$29,999 or Under	19	9	2	0	30
\$30,000 - \$39,999	11	8	1	0	20
\$40,000 - \$49,999	5	7	2	1	15
\$50,000 - \$59,999	5	9	1	2	17
\$60,000 - \$69,999	8	8	3	7	26
\$70,000 - \$79,999	5	5	3	9	22
\$80,000 - \$89,999	6	6	2	4	18
\$90,000 - \$99,999	4	13	3	7	27
\$100,000 - \$119,999	12	28	3	13	56
\$120,000 - \$139,999	3	37	13	13	66
\$140,000 - \$159,999	3	47	12	19	81
\$160,000 - \$179,999	0	41	11	4	56
\$180,000 - \$199,999	1	35	13	8	57
\$200,000 - \$249,999	1	34	51	3	89
\$250,000 - \$299,999	1	17	25	1	44
\$300,000 - \$399,999	1	6	46	3	56
\$400,000 - \$499,999	0	1	15	2	18
\$500,000 and Over	0	3	13	0	16
Totals	85	314	219	96	714
Median Price	60,000	148,000	239,900	124,950	153,250
Average Price	74,022	155,798	265,842	137,790	177,394
Total Volume	6,291,856	48,920,479	58,219,447	13,227,805	126,659,587

<u>Days on Mkt</u>	<u>Total Units</u>
0 - 30	256
31 - 60	129
61 - 90	88
91 - 120	65
121 +	176

<u>Financing</u>	<u>Total Units</u>
Cash	142
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Statistics: 714 Listings

714 Sold Listings									
	Beds	Baths	SqFt	LP	LP/SqFt	SP	SP/SqFt	SP/LP	DOM
High	8	7	4,469	\$1,195,000	\$325.97	\$1,100,000	\$300.05	300%	1,409
Low	0	0	0	\$1,000	\$1.34	\$3,000	\$4.03	16%	1
Average	3	2	1,541	\$181,158	\$111.56	\$177,394	\$108.72	97%	103
Median	3	2	1,456	\$159,000	\$111.90	\$153,250	\$109.38	97%	66

Search Criteria	
Status	SLD
MLS Area	ADEL , ALTOONA , ANKENY , BONDURAN , CARLISLE , CLIVE , DALLASCE , DESOTO , DMEAST , DMNEAST , DMNWEST , DMSEAST , DMSWEST , DMWEST , DOWNTOWN , GRANGER , GRIMES , INDIANOL , JOHNSTON , NORWALK , PLSNTHIL , POLKCITY , URBANDAL , VANMETER , WAUKEE , WESTDE...
Sold Date	between 9/1/2012 - 9/30/2012

657 Pending Listings								
	Beds	Baths	SqFt	LP	LP/SqFt	SP	SP/SqFt	DOM
High	6	6	6,005	\$889,000	\$274.00			789
Low	0	0	0	\$7,900	\$7.00			1
Average	3	2	1,499	\$172,982	\$109.18			100

65 Sold Listings								
	Beds	Baths	SqFt	LP	LP/SqFt	SP	SP/SqFt	DOM
High	5	5	2,662	\$569,000	\$223.00	\$569,000	\$223.00	351
Low	1	1	0	\$18,000	\$21.00	\$14,000	\$16.00	3
Average	2	1	1,251	\$139,380	\$99.64	\$132,526	\$92.11	96

722 Total Listings								
	Beds	Baths	SqFt	LP	LP/SqFt	SP	SP/SqFt	DOM
High	6	6	6,005	\$889,000	\$274.00	\$569,000	\$223.00	789
Low	0	0	0	\$7,900	\$7.00	\$14,000	\$16.00	1
Average	3	2	1,476	\$169,957	\$108.33	\$132,526	\$92.11	100

Search Criteria	
Status	PND , SLD
MLS Area	ADEL , ALTOONA , ANKENY , BONDURAN , CARLISLE , CLIVE , DALLASCE , DESOTO , DMEAST , DMNEAST , DMNWEST , DMSEAST , DMSWEST , DMWEST , DOWNTOWN , GRANGER , GRIMES , INDIANOL , JOHNSTON , NORWALK , PLSNTHIL , POLKCITY , URBANDAL , VANMETER , WAUKEE , WESTDE...
Acceptance Date	between 9/1/2012 - 9/30/2012

Statistics Report By Status

<u>Status</u>	<u>Total Properties</u>	<u>Average LP</u>	<u>Median LP</u>	<u>RES</u>	<u>MUL</u>	<u>LND</u>	<u>COM</u>
Active	4371	205,699	165,000	4371	0	0	0
Pending	1489	181,050	160,000	1489	0	0	0
Sold	714	181,159	159,000	714	0	0	0
History	0	0	0	0	0	0	0